



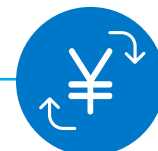
## The perfect trip begins with simplified travel and expense management.

We have all encountered the imperfect business travel experience—a travel request with a long approval time, difficult reimbursement processes during and after travel, lack of automation and a disconnected expense platform. These defective business travel experiences only lead to inefficient travel and expense management and low visibility into total spend. These challenges not only result in limited data available to approvers and finance teams to analyze, but also make them face many additional obstacles created by poor T&E management control and compliance assurance.

In understanding the pain points of travelers and finance teams, Concur looked to provide a unique and compelling, first-to-market, integrated travel and expense story in China. As a result, Concur partnered with Ctrip Corporate Travel, China's market-leading online travel agent, to simplify business travel and expense management and to make it more efficient, accurate and manageable. The Concur and Ctrip Corporate Travel solution enhances Chinese business travelers' experience with a unique booking workflow combining pre-trip approval, booking, and expense management experiences in a streamlined, integrated workflow. Employees and managers can now see all the travel and expense data on the same page, compliance can be reinforced easier than ever.

---

## Concur and Ctrip Corporate Travel help streamline your travel and expense experience.

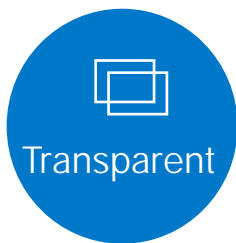


# Concur and Ctrip Corporate Travel—a seamless integration with many benefits.



## Integrate booking, travel request and the expense report process.

Concur and Ctrip Corporate Travel combine to provide an end-to-end travel and expense management process that works for your company's needs, including booking, request approval and expense reporting. With this total integration, information can be viewed on the same platform and easily shared with your ERP and accounting systems.



## Monitor travel expenses to improve compliance.

It was hard for managers and finance teams to take full control of all travel expenses in the past. With the help of Ctrip Corporate Travel and Concur, not only can you keep track of approved expenses, but can also have visibility into actual expenses before they happen. This allows you to have complete and accurate data analysis resulting in better compliance.



## Simplify travel booking and reimbursement.

By connecting Ctrip Corporate Travel with Concur® Travel, Request and Expense, travel booking, approval and reimbursement processes are simplified into one connected solution. Employees productivity is improved and they are able to focus on what matters most for your business.

## About Concur

Concur, an SAP company, imagines the way the world should work, offering cloud-based services that make it simple to manage travel and expenses. By connecting data, applications and people, Concur delivers an effortless experience and total transparency into spending wherever and whenever it happens. Concur services adapt to individual employee preferences and scale to meet the needs of companies from small to large, so they can focus on what matters most for their businesses. Learn more at [Concur.cn](http://Concur.cn) or by email at [cn.marketing@concur.com](mailto:cn.marketing@concur.com).

Tel: 400-675-6753